

# THE WORK TRUCK SHOW® 2020 REGISTRATION FORM

By registering to attend The Work Truck Show, each attendee agrees to the potential distribution of his/her contact information and the promotional use by NTEA of photographs, video and electronic images taken at those events that may include the likeness of the attendee. For details, visit [ntea.com/privacypolicy](http://ntea.com/privacypolicy) and [ntea.com/eventpolicy](http://ntea.com/eventpolicy).



Promo Code:



## ATTENDEE INFORMATION

First name \_\_\_\_\_ Last name \_\_\_\_\_ Date \_\_\_\_\_

Company name \_\_\_\_\_ Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ ZIP \_\_\_\_\_ Country \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Individual email \_\_\_\_\_ Do you authorize NTEA to share your email address with exhibiting companies if requested?  
 Yes  No (By not checking either box, you will automatically decline.)  
 (for NTEA use only) By sharing your email, you also provide consent to receive NTEA e-communications.

Are you a first-time attendee?  Yes  No

## COMPANY INFORMATION (Please check appropriate boxes)

<b>Your job function (required)</b> <input type="checkbox"/> Fleet mgr/truck buyer <input type="checkbox"/> Buyer/purchasing agent <input type="checkbox"/> Engineer/quality mgr <input type="checkbox"/> Financial/administrative mgr <input type="checkbox"/> Gen mgr/VP <input type="checkbox"/> Owner/pres/CEO <input type="checkbox"/> Sales/marketing mgr <input type="checkbox"/> Shop/parts mgr <input type="checkbox"/> Other	<b>Company type (required)</b> <input type="checkbox"/> Chassis manufacturer <input type="checkbox"/> Fleet management company <input type="checkbox"/> Leasing company <input type="checkbox"/> Manufacturer rep <input type="checkbox"/> State/local/federal gov't organization <input type="checkbox"/> Student <input type="checkbox"/> Trade association <input type="checkbox"/> Trade publication <input type="checkbox"/> Truck dealer <input type="checkbox"/> Truck equipment distributor/upfitter <input type="checkbox"/> Truck equipment manufacturer <input type="checkbox"/> Service supplier (insurance, software, etc.)	<b>Your attendance objective (check all that apply)</b> <input type="checkbox"/> Find new suppliers and product lines <input type="checkbox"/> Industry training <input type="checkbox"/> Meet with current suppliers <input type="checkbox"/> Find new customers <input type="checkbox"/> Find new distributors/dealers <input type="checkbox"/> Research truck equipment market <input type="checkbox"/> Market company products <input type="checkbox"/> Interact with industry peers	<b>Types of trucks and/or trailers you purchase or distribute (check all that apply)</b> <input type="checkbox"/> Class 1 (0–6,000 lbs.) <input type="checkbox"/> Class 2 (6,001–10,000 lbs.) <input type="checkbox"/> Class 3 (10,001–14,000 lbs.) <input type="checkbox"/> Class 4 (14,001–16,000 lbs.) <input type="checkbox"/> Class 5 (16,001–19,500 lbs.) <input type="checkbox"/> Class 6 (19,501–26,000 lbs.) <input type="checkbox"/> Class 7 (26,001–33,000 lbs.) <input type="checkbox"/> Class 8 (33,001 lbs.+) <input type="checkbox"/> Trailers — over-the-road <input type="checkbox"/> Trailers — vocational/utility <input type="checkbox"/> Truck tractors	<b>Annual commercial truck and equipment purchases</b> <input type="checkbox"/> Less than \$250,000 <input type="checkbox"/> \$250,001–\$1,000,000 <input type="checkbox"/> \$1,000,001–\$10,000,000 <input type="checkbox"/> \$10,000,001–\$50,000,000 <input type="checkbox"/> \$50,000,001–\$75,000,000 <input type="checkbox"/> \$75,000,001–\$100,000,000 <input type="checkbox"/> Greater than \$100,000,000
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**Do you require any mobility assistance?**  
 Please contact [registrar@ntea.com](mailto:registrar@ntea.com) for assistance.

**Your purchasing authority**  
 Final decision  
 Recommend  
 Specify  
 No role

**TRUCK BUYERS/FLEET MANAGERS ONLY (Choose one of each)**

**Which describes your truck fleet or market?**  
 Construction  Government/municipal  
 Rental/lease  Utility/telecom  
 Delivery/cartage  Other

**What is the average number of commercial trucks in your fleet?**  
 1–10  101–500  1,001–2,500  
 11–50  501–1,000  Greater than 2,500  
 51–100

## REGISTRATION OPTIONS (Must select one)

		Advance registration through 2/6/20	Registration after 2/6/20	Fill in price
<input type="checkbox"/> <b>Green Truck Summit (GTS) Conference &amp; Trade Show Package</b> Includes all three days of exhibits; Tuesday GTS general sessions, lunch and reception; Wednesday & Thursday lunch; and all concurrent sessions. Does not include Tuesday MDIC general sessions, opening reception, Annual Meeting or special sessions.	Member	<input type="checkbox"/> \$399	<input type="checkbox"/> \$439	\$ _____
	Nonmember	<input type="checkbox"/> \$439	<input type="checkbox"/> \$479	\$ _____
<input type="checkbox"/> <b>Manufacturer and Distributor Innovation Conference (MDIC) &amp; Trade Show Package</b> Includes all three days of exhibits; Tuesday MDIC general sessions and lunch; Wednesday & Thursday lunch; and all concurrent sessions. Does not include Tuesday GTS general sessions, opening reception, Annual Meeting or special sessions.	Member	<input type="checkbox"/> \$389	<input type="checkbox"/> \$429	\$ _____
	Nonmember	<input type="checkbox"/> \$429	<input type="checkbox"/> \$469	\$ _____
<input type="checkbox"/> <b>Work Truck Show (WTS) Conference &amp; Trade Show Package</b> Includes all three days of exhibits; Wednesday & Thursday lunch; and all concurrent sessions. Does not include Tuesday GTS general sessions, opening reception, Annual Meeting, Tuesday MDIC general sessions or special sessions.	Member	<input type="checkbox"/> \$279	<input type="checkbox"/> \$319	\$ _____
	Nonmember	<input type="checkbox"/> \$319	<input type="checkbox"/> \$359	\$ _____

**Trade Show Badge** Includes exhibit hall admission for all three days and admission to one concurrent educational session. \$ **FREE**

## WORKSHOPS & SPECIAL SESSIONS (Can be added to registration options)

		Advance registration through 2/6/20	Registration after 2/6/20	Fill in prices
<input type="checkbox"/> <b>Opening reception</b> Tuesday, March 3. Not included in any package.	Member	<input type="checkbox"/> \$79	<input type="checkbox"/> \$99	\$ _____
	Nonmember	<input type="checkbox"/> \$99	<input type="checkbox"/> \$119	\$ _____
<input type="checkbox"/> <b>NTEA Annual Meeting with Keynote Speaker</b> Thursday, March 5. Not included in any package.	Member	<input type="checkbox"/> \$79	<input type="checkbox"/> \$99	\$ _____
	Nonmember	<input type="checkbox"/> \$99	<input type="checkbox"/> \$119	\$ _____
<input type="checkbox"/> <b>Spec'ing for Success</b> Tuesday, March 3. Not included in any package.	Member & Nonmember	<input type="checkbox"/> \$169	<input type="checkbox"/> \$259	\$ _____
<input type="checkbox"/> <b>Fleet Management 101</b> Wednesday, March 4. Not included in any package.	Member & Nonmember	<input type="checkbox"/> \$169	<input type="checkbox"/> \$259	\$ _____
<input type="checkbox"/> <b>Generation Next Leadership Workshop &amp; Networking Reception</b> Wednesday, March 4. Not included in any package.	Member & Nonmember	<input type="checkbox"/> \$25	<input type="checkbox"/> \$35	\$ _____
<input type="checkbox"/> <b>Indiana LTAP Fleet Educational Program</b> Thursday, March 5. Not included in any package.	Member	<input type="checkbox"/> \$25	<input type="checkbox"/> \$30	\$ _____
	Nonmember	<input type="checkbox"/> \$49	<input type="checkbox"/> \$69	\$ _____
<input type="checkbox"/> <b>Purdue Road School – Indiana Statutes &amp; Ethics</b> Thursday, March 5. Not included in any package.	Member	<input type="checkbox"/> \$25	<input type="checkbox"/> \$30	\$ _____
	Nonmember	<input type="checkbox"/> \$49	<input type="checkbox"/> \$69	\$ _____
<input type="checkbox"/> <b>Indiana LTAP Road Scholar Course – Road and Bridge Plan Reading</b> Thursday, March 5. Not included in any package.	Member	<input type="checkbox"/> \$25	<input type="checkbox"/> \$30	\$ _____
	Nonmember	<input type="checkbox"/> \$49	<input type="checkbox"/> \$69	\$ _____

## PAYMENT METHOD (Payment is required with registration)

Check enclosed (payable to NTEA)  Credit card:  Visa  MasterCard  American Express

Account # \_\_\_\_\_ Exp. date \_\_\_\_\_ Billing ZIP \_\_\_\_\_

Name on card \_\_\_\_\_ Signature \_\_\_\_\_

**Fax 248-489-8590 Questions 800-441-6832**

NTEA may cancel or truncate all events if it determines it is not practical for an event to occur or continue. Attendee agrees its sole remedy for a canceled or shortened event is the return of all or a prorated portion, as applicable, of its registration fee.

Cancellations received after Feb. 6, 2020 are not entitled to a refund, but attendee name transfers are permitted. Register at [worktruckshow.com](http://worktruckshow.com).

**TOTAL: \$ \_\_\_\_\_** **SUBMIT**

**Complete this form and fax to 248-489-8590 or use the promo code to register online at [worktruckshow.com](http://worktruckshow.com).**